

PUBLIC NOTICE

SOLE SOURCE PROCUREMENT

June 14, 2024

The Staunton Police Department has decided to award a sole source procurement award to Paladin Drones, Inc. for the purchase of the technology and software that will allow City drones to utilize cellular networks, use LTE cellular remote operational controls, stream over LTE cellular signals, and also support autonomous flight.

Paladin Drones Inc. is currently the only source of the suite of items, services, and licenses that can connect drones to a cellular network. No other company can provide this service today, as all other drones operate on radio frequency (RF) controllers.

The Staunton Police Department has determined that, pursuant to Virginia Code Section 2.2-4303 (E), Paladin Drones Inc. is the only company that meets or exceeds the needs of the City to utilize cellular-connected drones.

The City intends to contract with Paladin Drones Inc. for equipment, services, software and licenses from this point forward.

Respectfully submitted,



Chad Horvat
Finance Business Manager

POSTED DIGITALLY:

City Procurement Webpage
June 14, 2024