



DEPARTMENT OF FINANCE

**REQUEST FOR PROPOSALS
RFP # K00421**

S.A.W. REGIONAL P25 RADIO SYSTEM
March 18, 2022 4:00 p.m.

ADDENDA #4
January 28, 2022

TO ALL POTENTIAL BIDDERS:

The following information is being provided for purposes of clarification or in response to questions received from potential bidders. This addendum is being posted on the eVA website and City website at the following links:

- eVA website: <https://m.vendor.epro.cgipdc.com/Vendor/public/AllOpportunities>
- City website: <https://www.ci.staunton.va.us/departments/finance/procurement>

This posting consists of information concerning SAM Registration and Additional RFP Questions and Answers.

- **SAM Registration**

Some of the SAW localities may use federal funding for this purchase. One of the requirements for using federal funds is ensuring that the vendor has registered with SAM. Please use the link below to complete your registration prior to completing your proposal.

<https://sam.gov/workspace>

- **SAW RFP # K00421 Additional Proposer Questions and Answers are on the following pages.**

SAW RFP # K00421 - Proposer Questions and Answers Addenda 4					
Date Submitted	#	RFP Section Number/ Name	RFP Requirement	Clarification Request	Client Response/ Clarification
1/21/2022	77	4.3.12 Generator Maintenance and Service Generator Maintenance and Service	The CONTRACTOR shall conduct routine maintenance and operational testing of backup/standby generators until System Acceptance. Following installation, backup/standby generators shall be exercised to at least 30 percent of nameplate rating for 60 minutes, at least once per month. After the successful completion of the 30-day performance test, provide a "preventive maintenance" service contract to SAW for a period of one year starting on the day of Final System Acceptance. The contract shall include all routine preventive maintenance required by the manufacturer, with the exception that weekly and monthly inspections of batteries will be excluded.	The RFP provides: "...The contract shall include all routine preventive maintenance required by the manufacturer, <i>with the exception that weekly and monthly inspections of batteries will be excluded.</i> " Please confirm that SAW will conduct weekly / monthly inspections of generator batteries and therefore weekly and monthly inspection of batteries do not need to be included in the routine preventive maintenance.	Weekly and monthly inspections of batteries do not need to be included in the routine preventive maintenance contract. Refer to RFP Section 9.14.1.4 for generator battery requirements.
1/21/2022	78	4.8.5 Maintenance Services	The CONTRACTOR shall provide the following maintenance services during the warranty and subsequent maintenance periods.	As part of the maintenance services for the system, will SAW be providing their own support for: 1) adding users to the system, and 2) updating the radio personality as required to add these users?	SAW requires the PROPOSER to include these services in their maintenance contract.
12/21/2022	79	4.8.5.1.3 Subscriber Units -	The CONTRACTOR shall pick up defective subscriber units from a central location, be responsible for repairing units, and is responsible for providing any parts necessary for repair. If the unit cannot be repaired, CONTRACTOR will provide a new unit equivalent or better at no additional charge	Please confirm whether SAW will be removing defective mobile units and installing replacement mobile units into vehicles if needed, and therefore, CONTRACTOR support is not required for removal and installation in the event of a defective mobile.	SAW requires the PROPSEr to include these services in their maintenance contract.
12/21/2022	80	4.8.10 Network Engineer MANDATORY OPTION	The CONTRACTOR shall provide a network engineer, capable of managing, configuring, and programming the systems, equipment and software purchased under this contract. The network engineer shall be responsible for managing other personnel assigned to SAW and shall interface with SAW's personnel.	Please confirm whether the management of "other personnel assigned to SAW" is only referring to CONTRACTOR's personnel and any of CONTRACTOR's subcontractors, but not any SAW personnel. If "other personnel assigned to SAW" does include SAW personnel, please provide the number of personnel you anticipate would report to this network engineer.	Confirmed this references only CONTRACTOR's personnel and CONTRACTOR's subcontractors.
12/21/2022	81	9.3.2 Existing Sites	9.3.2 Existing Sites The use of existing sites is encouraged as is appropriate or required. Table 9-1 provides name and address, tower type and height, building or shelter description, owner of property, and briefly lists existing radio equipment at each of the existing sites. (The owners with acronyms: SVEC – Shenandoah Valley Electric Company; and HRECC – Harrisonburg / Rockingham County Emergency Communications Center. 9.3.3 New Sites New sites, leased or "greenfield", will require various levels of development and construction as determined by the CONTRACTOR. For any new sites proposed, lease or greenfield, the PROPOSER should make a reasonable effort to ensure that land/tower owners are agreeable to a lease agreement (or purchase land) with SAW. The PROPOSER shall provide correspondence with land/tower owners validating the use of the site(s) are feasible and verification of RAD center height is available. Provide the estimated annual lease cost for a 15-year period in the appropriate tab in Appendix D Pricing Workbook. Greenfield sites shall be designed to accommodate one future 10 ft. by 16 ft. shelters. Ingress and egress shall be designed to allow for installation of these shelters or cabinets	From PROPOSER's review of available Public Information, PROPOSER identified a 20-meter tower located at the WPLX499-Location 3 (38.3607, -79.0909) located in the middle of the northeast side of Augusta County. Please advise whether this tower is a viable site that PROPOSER could use for the SAW New Radio System? Is there a Telecommunications Equipment Shelter at the Site? What is the condition of the Existing Tower? Is this Site owned by SAW or is it owned by a Commercial Tower Company? If owned by a Commercial Tower Company, which one? Can a Site Visit / Inspection be scheduled?	This tower, in question, is located at the Mt. Solon Fire Department and is used as an existing receive only site today for Augusta County. However, the County's equipment is currently located in a very small closet. This tower is heavily loaded and will likely not support any additional antennas; therefore the County does not consider this a viable tower site for the new radio system.
12/21/2022	82	4.5 Subscriber Equipment Programming, Installation, and Issuance	4.5.2 Mobile Radio Equipment Installation The CONTRACTOR shall install all new mobile units, vehicular equipment, chargers, and requested accessories. Installation responsibilities shall include removal, as required, of existing equipment after system cutover. SAW has purchased mobile radios within the last several years that may be used in a new P25 system if in good condition. SAW requests all reasonable efforts be made to either reuse the existing mobile radios or provide a contract credit for these units.	For the initial vehicle installation of the Mobiles [Public Safety & Non-Public Safety, Dash, Remote Mount, etc.], does SAW have an environmentally controlled facility ("Installation Facility") that will support two (2) Installation Lines for the duration of the installation? Each Installation Line may support up to five (5) concurrent vehicle installations. The details of the vehicle installation will be negotiated and finalized with SAW during the DDR and/or Cutover discussions. The Installation Facility shall be secure for the storage of the SAW Mobiles and Ancillary Components during the entirety of the Mobile Installation Phase. Finally, the Installation Facility should support "drive in / drive out" of vehicles, including large Fire Apparatus, Command Vehicles, Public Works Vehicles, etc.	SAW does not currently have two facilities that can support up to five simultaneous vehicle installations. The CONTRACTOR shall either provide a location to complete the mobile installations or provide installations at multiple facilities where SAW vehicles are located.