

Lead Generation

May 1, 2021 through July 19, 2021

Since these projects are in consideration for sites in the area, region, or state, the classified information has been amended to protect the confidentiality until a formal announcement.

- Request for a greenfield site from a **major equipment manufacturer** to build a **500,000 sq ft** facility with ability to expand to **800,000 sq ft** on a minimum **40 developable acres**. The sites cannot be developer owned or controlled. Capex is **\$75-\$100M** in the **first phase**. The site will be configured to allow for a second phase with an anticipated investment of approximately **\$30-40M**. Total employment in the initial phase is approximate **250 employees**.
- Request for a location for a **new software development center**. The company is looking to purchase a building with 30,000 sq ft and room for expansion. The office would accommodate **75-100 tech workers** in the next three years.
- Request for an available industrial building or site for locating a major **food processing and distribution operation**. The client is a leading manufacturer of all-natural, organic and gluten-free snack products. Capital investment of **\$70.8 Million**. Job creation of **332 employees**.
- Request for a site for an expandable 250,000-square foot **manufacturing facility** on **70 to 100 acres** to support a **400,000-square foot** facility with the ability to accommodate future expansion (**up to 1,000,000 SF**). The site requires rail access, rail spur on site and proximity to major highway.
- Request a building for an **international food processing company** needing **40-70,000 sq ft**, initially lease the building with intent to purchase in 3-5 years. Initial employment numbers are **12-15 people**, making \$35k per year.
- Request for an existing building or greenfield (preferred) for a **pharmaceutical manufacturer** that will initially be about **100 jobs (growing to 200 over 5 years estimated)** and a **\$100M investment**. Site must be rail served or access close by. Greenfield site of **10-20 acres**, utilities in place, and pad ready.

Direct Contact

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- Conference call from national leading commercial real estate brokerage that provides sector services food processing, manufacturing, data centers, apparel, and logistic and transportation companies. Request for **40-50 acres** to construct a **1,000,000 square foot** facility. Plans for site tour this fall.
- Conference call from southeast regional commercial real estate brokerage that provides sector services for food processing. Plans for a **\$45 million investment** on **40-50 acres** to construct a **400-500,000 square foot** facility for cold storage. Rail in required. Toured site in May. Plans to return this fall.
- Conference call from southeast regional commercial real estate developer. Wants an option **50-75 acres** to construct a **400,000 square foot** facility for distribution. May have a manufacturing component. Has toured the site. Plans to return this fall.