



DEPARTMENT OF FINANCE

PUBLIC NOTICE

SOLE SOURCE PROCUREMENT

July 14, 2021

The City of Staunton has decided to award a sole source award to Core and Main for the purchase of water meters. Core and Main currently provides water meters for the City, and it has been confirmed through Neptune Technology Group that Core and Main is the exclusive distributor of Neptune Meters for the VA, WV, and MD markets.

The City owns, operates, and maintains nearly 9,500 active water meters throughout the City, nearly 100 % of which are Neptune meters. Using a single manufacturer (Neptune) provides full compatibility for all parts of our meter reading system, including meters, registers, equipment, hardware, software, and replacement parts. Therefore, Core and Main is the only practical source to supply the necessary meters.

The City intends to enter into a purchase agreement with Core and Main immediately and this sole source justification will remain in effect through June 30, 2023.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "C. Horvat", with a large, stylized flourish extending from the end.

Chad Horvat
Finance Business Manager

POSTED DIGITALLY:

City Procurement Webpage
eVA
July 14, 2021